

2017-18 Annual Report

FIRST® WASHINGTON



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Dear *FIRST* Washington Community:

FIRST Washington continues to inspire the next generation of STEM leaders through the exciting world of competitive robotics. Yet, *FIRST*'s volunteer-led programs aren't just about the robots. Our programs inspire innovation, perseverance, and build important life skills in communication, public speaking, problem solving, teamwork and leadership. Our Washington State students deserve the opportunity to access future STEM jobs across our state and *FIRST* Washington programs are preparing them to do so.

During the 2017-18 season, we served 11,489 young people on 1,140 teams across the four programs, once again making us the largest afterschool program in the state. We are also proud to help deliver our high school program, *FIRST* Robotics Competition to teams in Oregon and Alaska. We are humbled by the generosity of more than 5,000 volunteers who lend their time, talent, and seemingly limitless energy to make sure our teams and students get the most out of their *FIRST* experience.

We are also fortunate to have the generous financial support of so many individuals, companies, foundations and our incredible partners in the Washington State Legislature, Governor's Office and Office of Superintendent of Public Instruction (OSPI).

FIRST Washington is dedicated to increasing access and equity across all *FIRST* programs. We continue to work hard to reach more young people, more families and more communities. Our vision is to bring *FIRST* programs to each Washington state school so that every young person has the opportunity to participate if they choose. Young people LOVE robotics, while adults are curious about them. So we work closely with our partners in the nine Educational Service Districts and OSPI to demonstrate the impact of *FIRST* programs and help break down the barriers for teachers through professional development and free classroom curriculum that allow teachers an easy way to onboard robotics into their teaching rhythm. Thus, the entire community wins.

Thank you for being part of the *FIRST* Washington community. Whether you are a student, alumni, coach, mentor, volunteer or donor, you are helping our students and teams get the most out of their *FIRST* experience. You are changing the world.



Janis Machala
Chair, Board of Directors



Erin McCallum
President, *FIRST* Washington

Our Impact

EXTRAORDINARY VOLUNTEERS

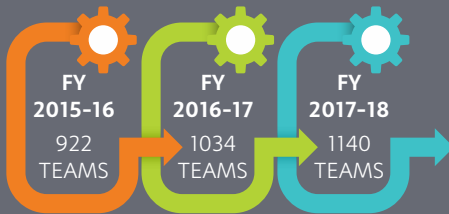
COACHES & MENTORS 3,684 | EVENT VOLUNTEERS 1,682 | HOURS DONATED 558,064

YOUTH & SCHOOL PARTICIPANTS

PARTICIPANTS REACHED 11,489

OUR TEAMS 1,140 & GROWING!

FRC 154 | FTC 165 | FLL 628 | FLL JR 193

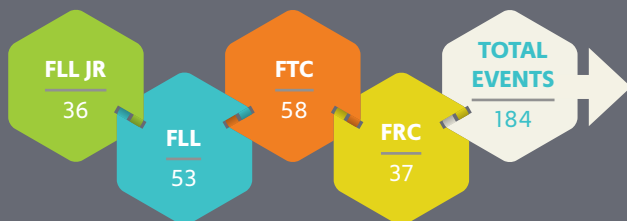


A strong and dedicated partnership with schools, organizations, businesses and volunteers results in growth!

| TEAMS BY REGION | FLL JR | FLL | FTC | FRC |
|-----------------|--------|-----|-----|-----|
| Central | 20 | 59 | 13 | 5 |
| Eastern | 3 | 67 | 9 | 20 |
| North Sound | 27 | 95 | 9 | 12 |
| Northwest | 23 | 35 | 6 | 6 |
| Peninsula | 3 | 21 | 7 | 6 |
| South Sound | 7 | 68 | 28 | 33 |
| Southwest | 9 | 48 | 10 | 34 |
| King County | 101 | 235 | 83 | 38 |



We've Been Busy!



OUR TEAMS LOVE TO TRAIN,
OUTREACH, EDUCATE
AND COMPETE!

Nationally 43% of Alumni
are still involved as
FIRST mentors, coaches,
volunteers and donors!



Click [HERE](#) for our
calendar of events.

EXPLORE LEADERSHIP TEAMWORK LEARN COOPERTITION VOLUNTEER



Click [HERE](#) for a list of our
coaches and mentors.

Financial Report

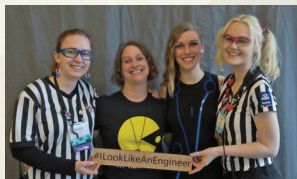
• **REVENUE** \$2,186,230

• Program Service \$891,775 | Contributed \$1,294,455



• **HONOR ROLL**

• Over 500 Donors



• **EXPENSES** \$1,889,441

• Programs \$1,609,808 | Administrative \$279,633

We
make an
impact.

We have
committed
supporters.

We build
a strong
foundation.



Strategic Plan

EXPAND PARTICIPATION

Help K-12 school teachers gain the skills and confidence to teach students STEM/CS.

INCREASE DIVERSITY

Foster a community that embraces the philosophy of “Exposure is Everything”.

SCALE EFFICIENTLY

Reach more students via strategic partnership and self-serve models.

ENSURE SUSTAINABILITY

Raise the financial resources through private and public entities.

ACHIEVE BROAD RECOGNITION

Enhance marketing efforts to build case for support in growing/sustaining *FIRST* programs in diverse communities.



Click [HERE](#) to read our entire 2018 Strategic Plan.

Our Leadership Team

BOARD

Christy Barwick
Community Leader

Erica Beckstrom
Community Leader

Geoff Deane
SEEVA Technologies

Eric Harris
Costco Wholesale

Mark Hofer
Your College Matters

John Hotta
Microsoft Alumni Network

Patrick Jenny
F5 Networks, retired

Christy Johnson
Artemis Connection

Janis Machala
Paladin Partners

Mike Mack
Lakewood School District

Chris Massot
Claro Partners

Ilssane Mounir
The Boeing Company

Kelly Parriott
Flight and Flute

Dan Rosenstein
Microsoft

Kevin Ross
*FIRST Washington
Founding Chairman*

Brad Gile
Caterpillar

Bruce Shafer
ORTOP

Graham Smith
Avista Corporation

Alex Tokman
Community Leader

Dee Dee Walsh
Mobilize.net

Christoph Wimmer
OMRON

STAFF

Terri Campbell
Business Manager

Peter Gelpi
Vice President of Programs

Peggy Gray
*Director of Development
& Community Engagement*

Jacque Grimm
Events Assistant

Susan Martucci
*FIRST LEGO League Program Manager,
Volunteer Coordinator,
FIRST Washington Founding Member*

Erin McCallum
President

Adrienne Rime
Events Manager

Robert Steele
Fieldhouse Supervisor

Kyle Thomas
Gifts Processing Coordinator



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WashingtonFIRSTrobotics

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FIRST Washington is a registered non-profit
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